



COVID-19 AND ITS IMPACT ON THE (RE)INSURANCE INDUSTRY

June 15, 2020

Being Presented Via Zoom Webinar

Speaker Profiles

Session Description: This Covid-19 “Round Table” will discuss and explore the effects on the property & casualty industry. First-party, third-party, professional liability and workers' compensation coverage, regulatory challenges as well as other issues will be examined by an industry panel of experts.



Moderator

Thomas Hettinger

Managing Director – Strategic Advisory

Guy Carpenter & Company LLC, Chicago, IL

Tom joined Guy Carpenter as its Strategic Advisory Leader for US/Canada in 2017 after spending three years at Arch Reinsurance in an underwriting capacity developing solutions for clients to help manage capital and take advantage of predictive modeling endeavors. The Strategic Advisory team includes Capital & Growth Advisory, Rating Agency Advisory, and Structured Risks Solutions.

Prior to joining Guy Carpenter and Arch Re, Tom was the America’s P&C Sales and Practice Leader for Towers Watson, a position he stepped into after leading the America’s ERM team for Towers Watson. Tom was a founding partner of EMB America, LLC, an industry leading ERM and predictive modeling software and solutions provider.

Tom graduated from Illinois Wesleyan University with a Bachelors of Arts in Mathematics and minor in Insurance.



Daniel Hojnowski
Vice President
Transatlantic Reinsurance Company, New York, NY

Danny Hojnowski is a Vice President at TransRe in the Specialty Casualty Underwriting unit with a focus on E&O and D&O treaties. During his 11 years at TransRe Danny has also worked in the facultative unit where he underwrote individual Professional Liability risks. In addition to working as an underwriter, he is responsible for monitoring TransRe's aggregate exposure across their global Professional Liability book of business. Danny was instrumental in implementing TransRe's "Entity Data Analytics" which allows TransRe to analyze exposure and pricing across their portfolio by aggregating individual policy level details.



Gary J. Intoccia
Senior Partner, General Liability Practice Group
McGivney, Kluger, Clark & Intoccia, P.C., New York, NY

Gary J. Intoccia is a Senior Partner and heads MKCI's General Liability Practice Group throughout the firm. He is admitted to practice law in New Jersey, New York and Pennsylvania. Over his year career, Mr. Intoccia has represented large corporations, small companies and individuals in the defense of cases involving construction, premises liability, labor law, wrongful death, product liability, toxic tort, environmental law, public entity, transportation and school district liability. Mr. Intoccia has defended matters in New Jersey, New York, including the five boroughs, Long Island, Westchester and the Hudson Valley Region as well as in Eastern Pennsylvania. He has successfully tried numerous cases in these jurisdictions, including both state and federal courts.



Susan E. Mack, Esq.
Partner
Adams and Reese L.L.P

Susan E. Mack serves as a Partner within the Jacksonville, Florida office of Adams and Reese LLP, an Am Law 200 law firm. The majority of her practice involves representing clients as insurance regulatory, reinsurance transactional and cybersecurity counsel, while a significant minority consists of appointments as an arbitrator in complex insurance, reinsurance and other financial services disputes. She also serves as a reinsurance expert witness in both state and federal courts.

Prior to entering private practice, Susan enjoyed leadership roles as General Counsel, Head of Claims and Head of Contracts for property/casualty and life and health insurers and reinsurers. Susan is a founding director of ARIAS-US, the arbitration society specializing in insurance and reinsurance dispute resolution. She was the first woman to ever serve on the ARIAS-US Board. Currently, she holds ARIAS-US certifications as an umpire and arbitrator and is also a qualified mediator.



Richard M. Sabetta
Co-Founder & Managing Principal
Risk Navigation Group, LLC, Morristown, NJ

Mr. Sabetta previously served as Director of Claim Management Consulting practices at Milliman & Robertson (now Milliman USA) and PricewaterhouseCoopers, LLP. In addition to his consulting experience, he held management positions with Rollins Burdick Hunter (now AON), Crum & Forster Insurance Corporation and Consolidated Rail Corporation (Conrail). His consulting experience includes organization design and functional analysis of claim operations, independent case reserving valuation, cost management strategy, litigation management, claim operations design and implementation, settlement strategy, internal control assessment, fraud detection, regulatory financial examination analysis, merger/acquisition due diligence and post-acquisition integration, claim benchmarking, Best Practice studies and expert witness testimony in insurance litigation.

Mr. Sabetta is a frequent speaker to industry organizations such as The Public Risk and Insurance Management Association, The Society of Financial Examiners, The Casualty Actuarial Society and The Property & Casualty Industry Claims Congress. He has also made various presentations to The American Association of State Compensation Insurance Funds (AASCIF) and The American Society of Workers Comp Professionals, (AMCOMP).



William Wilt
President
Assured Research

William Wilt is the President of Assured Research, a boutique research firm producing subscription content focused on business development, financial, legal, claim and other topics relevant to (re)insurance professionals. Clients of Assured Research include global and U.S. focused (re)insurers, brokers, and consulting firms writing or controlling some \$175 billion in premiums. Assured Research also provides analytical content for the insurance investment community.

Bill's more than 30 years in insurance encompasses a range of professional roles. Bill began his career as an actuary at a major reinsurance company and continued in the actuarial profession at a Big Four accounting firm. He spent five years as a senior analyst at Moody's Investors Service, followed by seven years at Morgan Stanley, where he was the lead equity analyst

following over 20 (re)insurance stocks. Prior to forming Assured Research, Bill worked in corporate development at two insurance companies where he oversaw M&A, risk management and business development, as well as rating agency relations.

Bill is a Fellow of the Casualty Actuarial Society, a Member of the American Academy of Actuaries, and a Chartered Financial Analyst with degrees from Franklin and Marshall College and New York University's Stern School of Business.

